



*The reliable IT & Validation Partner
for your winning strategy.*

Teranet Europe is a specialist company of Information Technology, Regulatory Compliance, and Business Process experts, headquartered in Belgium, and now in its second decade of highly successful and increasingly expanding global operations.

Teranet Europe has an outstanding record of delivering innovative IT solutions, with a high quality of personal service that far exceeds client expectations.

Teranet Europe distinguishes itself by closely partnering with clients, month after month, year after year, delivering significant bottom-line results. Teranet Europe consultants more than pay for themselves via measureable cost savings and tangible value creation.

***Experience working with Teranet Europe.
Experience the right fit!***

<http://www.teranet.eu>





Areas of Expertise

1 Management Consultancy

- Business Process Re-engineering using Lean & Six Sigma
- Executive Scorecards & Dashboards
- Quality Improvements & Validation

2 Regulatory Compliance Services

- Systems / Equipment / Process Validation
- Risk Evaluation & Compliance Reviews
- Design & Management of Corrective Plans

3 IT Solutions

- **Proact:** Balanced Scorecard Management
- **Progress:** Project & Tasks Management
- **Perfect:** Workflow Management

4 IT Professional Services

- Advanced Web Applications Development
- Legacy Application Modernisation
- Data Migration and Data Warehousing
- Support & Managed Services - Infrastructure & Applications: Microsoft Technologies, Java / J2EE, C++, IBM Cognos BI and Oracle DB

Teranet Europe has a track record of providing innovative and value-adding IT-enabled solutions & services that consistently deliver benefits, and ensure simplicity, usability, and reliability for the end users.

Teranet Europe has four divisions:

- Management Consulting;
- Regulatory Compliance;
- IT Solutions; and
- Professional IT Services.

To find out more, visit: <http://www.teranet.eu>

With two state-of-the-art development centres in Europe and Asia, and additional solutions delivery centres in North America and Asia-Pacific, Teranet Europe is able to serve its clients around the globe.

Teranet Europe has well-established relationships with several notable marquee clients, with repeat business accounting for 85% of revenues – a clear indicator of the strength of partnership and confidence that clients place in Teranet Europe.

Founding Vision

Teranet Europe remains faithful to its original vision when established more than a decade ago by Mr Aton Peltier, a Senior IT Leader and Management Consultant, who set out the company's founding principles as follows:

1. *IT Systems must add great value.*
2. *IT Systems must work reliably the first time and every time.*
3. *IT Systems must not cost huge, time, money and effort.*

Company CEO

Today, Teranet Europe is led by Mr Paul J. Geeurickx, President & CEO. Paul manages a team of 56 highly qualified and experienced professionals located throughout Europe, Asia and North America.

Mission Statement

'Through innovation and partnership with our clients, we aim to be recognised as

Architects of Enterprise Excellence & Value Innovation.'





Strategic Partnership with every client

Why do clients choose Teranet Europe?

1. **Specialised processes** tailored to meet each client's unique requirements;
2. Creating **niche solutions** that cover the gaps left by off-the-shelf software packages;
3. Carefully selecting consultants for every project, mapping not only technology but also **domain expertise**, thus reducing the on-board time for project completion;
4. Developing specialised in-house tools that act as **solution accelerators**, thus helping deliver higher productivity and efficiency;
5. High **flexibility and agility** combined with speed of execution, a hallmark of Teranet Europe services.

The customer's increased value is always the criterion of success for Teranet Europe.

Teranet Europe consultants carefully develop a long-term and close working relationship with every client, joining them in full collaboration as a strategic partner.

Using the wide range of management concepts, best practices, tools and technologies, Teranet Europe works intensively with senior management and end-users to clearly frame the problem or need, and to articulate the opportunities for improvement.

This client-centred approach enables the creation and refinement of an innovative solution – greatly benefiting the clients by improving bottom-line profitability, or by ensuring regulatory compliance and avoiding pitfalls.

Teranet Europe Clients

The Teranet Europe team has implemented major programmes that have helped companies and institutions from *healthcare* to *construction*, and from *schools* to *governments*, attain new level of success.

Teranet Europe has **completed validation** of more than:

- ✓ 14 ERPs - Enterprise Resource Plans (SAP, JDEdwards)
- ✓ 5 Manufacturing Execution Systems (Werum)
- ✓ 3 Document Management Systems (SAP, Documentum)
- ✓ 2 LIMS (Labware, StarLims), Lab (Waters, HP, Shimadzu)
- ✓ plus BMS (Sauter, Schneider, Honeywell)
- ✓ plus 2D Bar Coding Systems





Company Culture and Values

Teranet Europe has a specialist rather than conventional IT services provider paradigm, with a proven history of loyal, stable, and personal service to clients year after year. With the motto of being 'Architects of Enterprise Excellence', the Teranet Europe team of specialists maintain a deep passion for clients' success.

Teranet Europe's team culture is based on four core values:

1. **Customer Focus** – always strive to delight the customer;
2. **Accountability** – as a company and as individuals, being accountable to stakeholders;
3. **Integrity** – conduct business ethically, with the courage to say and do the right thing;
4. **Results** – continuously seeking ways to improve clients' bottom-line results!

Global Presence

Teranet Europe has an increasingly expanding global reach, serving clients located in over 38 countries, across five continents, in different time zones and languages (including English, French, Dutch, German, Turkish, & Arabic). Investing proactively by establishing state-of-the-art delivery centres, Teranet Europe ensures easy scalability to address client requirements.

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